

Motivational Gifts	<i>Motivated</i>	Each gifting... Each motivation...	
		<u>Positive</u>	<u>Negative</u>
1. The Prophet Perceiver	<i>Say what they think. Outspoken and persuasive. Declare the truth. Right or wrong. Black or white. No grey areas. They have the ability to quickly and accurately identify good & evil and they hate evil</i>	See right to the heart of an issue. They are motivated to reveal what is true and right; They are concerned with revealing the other persons motives; They have a natural "discernment". Strong convictions of what they believe	It is hard to keep silence when they feel truth is being twisted or hidden. They usually lack tact They need to learn to speak the truth in love They need to know "when" to speak. They tend to be judgmental and blunt. Can be Intolerant of opinions different from theirs. Can be pushy trying to get others to mature spiritually
2. The Minister Servant	<i>Meet the physical needs of others Helps ministries, ushers, feed the hungry, set up the stage. They have to DO something to help meet practical needs like cleaning</i>	Can see what needs to be done. They are concerned with meeting needs; they are highly motivated doers. They keep things in meticulous order. Enjoy being the host of gatherings/dinners/parties	Their motives are often misunderstood. Trying to "be seen" or "showing off" They are easily offended If you don't show them appreciation. They look down their noses at people who don't see the practical needs
3. The Teacher Researcher	<i>Research the facts, the history, new ideas, details. Is it written, is it true. Impart instruction, communicate knowledge. Scripture must not be taken out of context</i>	Are motivated to validate truth, wants to know "why" "how" "when" "where" facts and details. Need to put the details in order. Prefer teaching believers over going out to evangelize. Believe strongly that teaching truth brings on change	They have to guard against telling you "Why" they are qualified to do what they do. If they don't feel you are "qualified" they won't listen to you. Much detail, more info than you could ever use. Can go over people's head with their knowledge and the practical application of it
4. The Exhorter Encourager	<i>Take care of the spiritual needs of others. Loves to encourage others to live a victorious life. Buildup & edify others. Very positive. Head up the Pep rally "You're going to make it!"</i>	Are motivated to be on top of any situation... not easily discouraged. They really try to help people develop in the area that they are uniquely qualified in. They love being with and around people.	They often won't let you grieve, often lack empathy, everything is mind over matter. Can run over or ignore the work of Holy Spirit. They skip "process" easily offended If you don't do what they counsel. Can be overly self-confident

5. The Giver Contributor	<i>Gifted to make money, money is their friend, Love to give money, it excites them, they may not even have a lot of money. They love to give of their time and talent. Giving excites them</i>	The Giver is motivated to make money & give money. They love to give without anyone knowing it. Giving is in their heart to do it and they give cheerfully. They find delight when their giving meets another person's need. Have a natural & effective business ability. They love to host gatherings and are very generous	Have a tendency to pressure others to give. They can give everything away and not take care of themselves. They can upset family and friends because they give unpredictably. The giver is offended if you don't listen to their financial advice, debt & lack of financial planning offends them
6. The Leader Administration	<i>They can see the bigger picture in a situation, delegate quickly. If there is a vacuum of leadership, they will "take over" These individuals are naturally able to step into leadership roles because it's how they are motivated.</i>	The Administrator is great at making an almost instant evaluation of a problem and assign steps of action to solve the problem. They enjoy delegating task and supervising people. They are fully capable of making adjustments as they go	The Administrator can manipulate, control, or even dominate others, subconsciously; They don't verbalize their appreciation. "Expect you to do your job" They can come across as being very bossy. Offended: If you don't obey them or if you question their command. They can't stand turtles
7. Mercy Compassion	<i>They are focused on the emotional needs of others, full of compassion, love, mercy, very forgiving; their attitude is can't we all just get along</i>	Very compassionate, empathetic, loyal, forgiving, they can feel the emotional or spiritual atmosphere of a group or individuals. Attracted to those that are hurting or in distress. Often ruled by their heart more than their head	Totally blind to the faults of the person they are working with; Offended if you hurt somebody's feelings; they will take up other people's offenses; can empathize too much to their own hurt. We all need more of this grace in our lives

Each personality has strengths, and it is important to understand how to balance your natural abilities with the natural abilities of other people. The above list is designed to help you understand what motivates us to do things the way we do them.

"Since we have gifts that differ according to the grace given to us, each of us is to exercise them accordingly: if prophecy, according to the proportion of his faith; if service, in his serving; or he who teaches, in his teaching; or he who exhorts, in his exhortation; he who gives, with liberality; he who leads, with diligence; he who shows mercy, with cheerfulness." Romans 12:6-8 (NASB)